

Human and Community Services

Our commitment is to help our clients achieve greater internal capacity and strength so they can continue to achieve sustained success long after our consulting role is over.



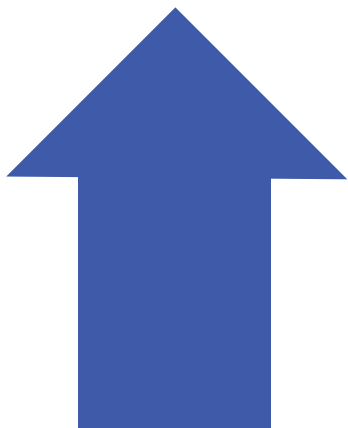
“Their guidance was key to the success of our fundraising initiative and implementation of fundamental development strategies.

Since then we have engaged Phoenix Philanthropy to seek their guidance in growing our development strategies; with assistance in recruiting and hiring key development staff; and for assistance with facilitating several Strategic Planning Sessions. Phoenix Philanthropy has become a trusted partner and we consider it a privilege to have access to their professionalism and foresight.”

Jacki Taylor, Chief Executive Officer
Save the Family Foundation of Arizona

\$52 Billion

Total amount donated to Human and Community Services Organizations in 2019.



5.9%

Donations have increased nearly 6% since 2016.

Giving to Human and Community Services Organizations

In today's climate, the most successful organizations will:

- Diversify giving opportunities to take advantage of emerging tools and increased donor sophistication.
- Package and promote programs with potential transformational impact.
- Communicate with donors about their philanthropic agenda and goals.
- Cultivate a culture of philanthropy throughout their organization.

Clients Include

Save the Family Foundation of Arizona - Partnering with Phoenix Philanthropy since 2013 on a \$3.5 million strategic growth initiative, Board development, strategic planning, prospect development, staffing, and training.

Immaculate Heart Community - Fundraising consulting services and advanced campaign preparation and planning.

United Way of Northern Arizona - Market research; strategic plan implementation.

Arizona's Children Association - External relations management consulting services.

Southwest Autism Research and Resource Center - Assessment of fundraising operation, long-range and annual fundraising plans, and interim management of the development function.

